



# Company Overview



Every great landmark starts with a vision. At Hensel Phelps, we bring our clients' vision to life with a comprehensive approach that begins with innovative planning and extends throughout the entire life of the property. Our expert development, construction and facility services teams ensure that every project meets our clients' goals and objectives.

## Plan

We plan with ingenuity – Every landmark development starts with a roadmap for success. We analyze projects from every angle – from financing to permitting to feasibility studies – using a collaborative planning process that identifies efficiencies and anticipates issues.

## Build

We build with integrity – Construction is the heart of what we do. We take ownership and pride in every landmark project and in the relationships we build with our clients. With a focus on excellence and an aim to exceed expectations, we deliver high-quality projects on time and on budget.

## Manage

We manage with assurance – When construction is complete, a landmark comes to life. Our knowledge and familiarity with each project allow us to manage properties throughout the life of the facility with expertise that delivers confidence and peace of mind to our clients.



## The Hensel Phelps Way

The Hensel Phelps Way is more than a mantra – it's a collaborative approach that blends proven processes, innovative technology and effective communication throughout every phase of the project lifecycle. It is the guiding force behind everything we do – and the reason our clients keep coming back to us with their most important projects. The Hensel Phelps Way is built on four pillars: People, Process, Partnership and Technology.

#19

ENR Top 400 Contractors

#21

ENR Top Design-Build Firms

#5

ENR Top Green Builder

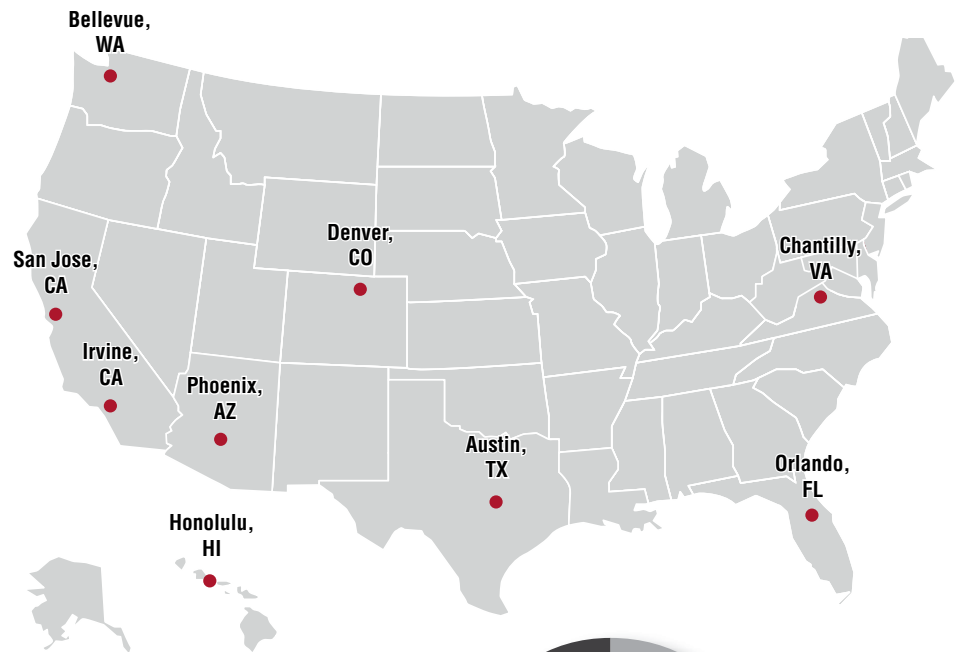


## Our Leadership

Jeffrey K. Wenaas | President & Chief Executive Officer  
 Michael J. Choutka | Chief Operating Officer  
 Bradley A. Jeanneret | Executive Vice President  
 Richard G. Tucker | Executive Vice President  
 Edwin (Glen) Miller | President - Hensel Phelps Services  
 Laird Heikens | President - Phelps Development  
 Jennifer K. Scholz | Chief Financial Officer & Vice President  
 Robert P. Majerus | General Counsel & Vice President  
 Allan J. Bliesmer | Plains District Manager & Vice President  
 Steve M. Grauer | Western District Manager & Vice President  
 Kirk J. Hazen | Southeast District Manager & Vice President  
 James R. Pappas | Northern California District Manager & Vice President  
 Thomas J. Diersbock | Pacific District Manager & Vice President  
 Cuyler R. McGinley | Southern California District Manager & Vice President  
 William A. Thompson | Mid Atlantic District Manager & Vice President  
 Bradley D. Winans | Southwest District Manager & Vice President

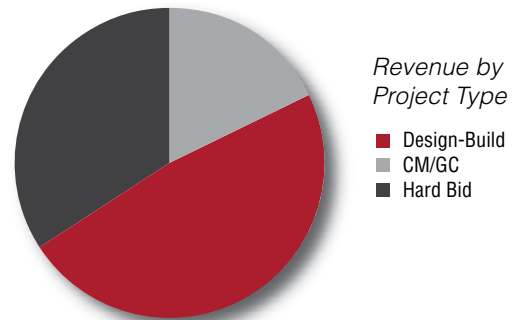
## Our Locations

Mid Atlantic  
 Northern California  
 Pacific  
 Pacific Northwest  
 Plains  
 Southeast  
 Southern California  
 Southwest  
 Western



## Our Core Markets

Aviation | Commercial | Education | Government + Justice  
 Healthcare | Hospitality | Infrastructure + Transportation  
 Science + Technology



2,501  
Salaried Staff

900  
Craft/Hourly Employees

200+  
DBIA Professionals