



**HENSEL PHELPS**  
Plan. Build. Manage.

Since its humble beginning in 1937, Hensel Phelps has grown as a family of hard-working individuals into a world-class builder. Exploring new markets and partnerships, investing in diversity and our communities, and forging new opportunities, we are dedicated to serving our people, our neighbors, our partners and all those who aspire to build a better future.

Hensel Phelps is committed to continuing our legacy—not only through brick and mortar landmarks but through the integrity of our team members. Through the years, these core values have represented our company as well as each individual that make our projects possible: Ownership, Integrity, Builder, Diversity and Community. These values, paired with our ambitious vision and drive to succeed, are what define Hensel Phelps and will ensure our continued growth and EXCELLENCE for generations to come.

Delivering  
**EXCELLENCE**  
in all we do.

**#13**

ENR Top 400 Contractor

**#11**

ENR Top Design-Build Firm

**#14**

ENR Top CM-at-Risk Firm

## Company Overview

Every great landmark starts with a vision. At Hensel Phelps, we bring our clients' vision to life with a comprehensive approach that begins with innovative planning and extends throughout the entire life of the property. Our expert real estate development, construction and facility services teams ensure that every project meets our clients' goals and objectives.

### Plan

We plan with ingenuity. Every landmark development starts with a roadmap for success. We analyze projects from every angle – from financing to permitting to feasibility studies – using a collaborative planning process that identifies efficiencies and anticipates issues.

### Build

We build with integrity. Construction is the heart of what we do. We take ownership and pride in every landmark project and in the relationships we build with our clients. With a focus on excellence and an aim to exceed expectations, we deliver high-quality projects on time and on budget.

### Manage

We manage with assurance. When construction is complete, a landmark comes to life. Our knowledge and familiarity with each project allow us to manage properties throughout the life of the facility with expertise that delivers confidence and peace of mind to our clients.

## The Hensel Phelps Way

The Hensel Phelps Way is more than a mantra – it's a collaborative approach that blends proven processes, innovative technology and effective communication throughout every phase of the project lifecycle. It is the guiding force behind everything we do – and the reason our clients keep coming back to us with their most important projects. The Hensel Phelps Way is built on four pillars: People, Process, Partnership and Technology.



# Our Leadership

- Michael J. Choutka | Chairman
- Brad Jeanneret | President & Chief Executive Officer
- Robert P. Majerus | General Counsel & Vice President
- Jennifer K. Scholz | Chief Financial Officer & Vice President
- Allan J. Bliesmer | Executive Vice President
- Tom Diersbock | Executive Vice President
- Steve M. Grauer | Executive Vice President
- Derek H. Hoffine | Executive Vice President
- David Brooke | Mid Atlantic Regional Vice President
- Charles D. Robben | Rocky Mountain Regional Vice President
- Damian J. Buessing | Southern California Regional Vice President
- Shannon M. Gustine | Northern California Regional Vice President
- Cole M. Weaver | Southwest Regional Vice President
- Jonathan Tseu | Pacific Regional Vice President
- Scott G. Bills | Pacific Northwest Regional Vice President
- Bradley D. Winans | Southcentral Regional Vice President
- Justin C. Starnes | Southeast Regional Vice President
- Clif Fesler | General Manager - Hensel Phelps Mid South
- Laird B. Heikens | President - Hensel Phelps Real Estate Development
- Joel B. Douglass | General Manager - Hensel Phelps Services

# Hensel Phelps Business Units

## Real Estate Development

From cost containment and financing to feasibility studies and permitting, Real Estate Development offers a cohesive, turnkey delivery method for the planning and execution of each project.

## Services

Hensel Phelps' Facility Services specializes in a variety of offerings and capabilities, including: Facility Solutions, Facility Management and Specialized Construction.



Rethinking Innovation. Invested in the future of innovation, Diverge is bringing together research, development and corporate venture capital for the built environment. Through collaboration, we can change the industry as we know it.



3,600+  
Salaried Staff

1,400+  
Craft Employees

400+  
LEED Accredited Professionals

# Where We Work



# Logo Specifications and Use

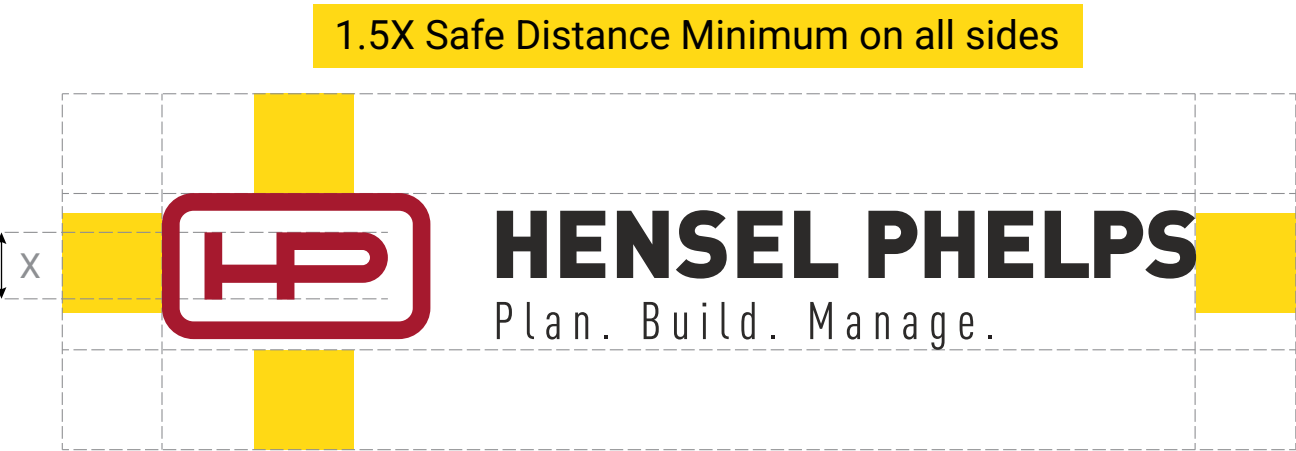
## THE HENSEL PHELPS LOGO

Any time the logo is used, it should be considered a “product” representing our company. As you are using the logo for various applications, be sure to follow the guidelines defined here for color and safe distance. Doing so will guarantee a smooth, uniform implementation of the Hensel Phelps brand.



## SAFE DISTANCE

Defined as the “breathing room” around the logo when used in any application. Follow the 1.5X safe distance for the Hensel Phelps logo as illustrated below in proportions of “X” (the vertical height of the ‘H’ and ‘P’ in our logo).



## CORPORATE COLORS

Use the following colors as directed for any branded materials.

Pantone 187C	Pantone 130C	Pantone 427C	Charcoal Gray	Black
C M Y K 7 100 82 26 R G B 166 25 46	C M Y K 0 32 100 0 R G B 242 169 0	C M Y K 7 3 5 8 R G B 208 211 212	C M Y K 69 63 62 58 R G B 51 51 51	C M Y K 0 0 0 100 R G B 44 42 41
Web Safe #A6192E	Web Safe #F2A900	Web Safe D0D3D4	Web Safe #333333	Web Safe #2C2A29

Color designations for the Primary Hensel Phelps corporate colors  
The specifications above are color combinations from the coated (C) Pantone Guide, although in many cases collateral materials may be printed using the uncoated (U) Pantone inks. For overall use, it is best to use the coated ink specifications as a general guideline.

## USE THE FOLLOWING APPROVED LOGOS

Provided here are a wide variety of choices of the Hensel Phelps logo in vector format, in multiple approved lockups. This file is saved with Adobe Illustrator editing capabilities for your Marketing department to be able to open in native format in Adobe Creative Cloud applications. The safe distance rules apply to all lockups shown below.

Red/Black Lockup



Red/Black Lockup



Black Lockup



White Lockup



Black Lockup



White Lockup

